

# Onsight Procurement Services (OSP) Business Model

## Business Model Overview:

This business model utilizes Veterans Trading Company as a contracted skilled labor provider. VTC employed Purchasing Agents and Transaction Specialist working onsite at the customer locations. Trained to customer defined policies and procedures, while directly interacting with functional customer liaisons to perform material acquisition activities on customer supported software/ERP systems.

## Customer Benefits:

Customers can focus their skilled resources as departmental oversight personnel. Increasing process accuracy and efficiencies to desired key process indicators, while reducing cost.

## Business Model Value:

1. Reduction in cost associated with hiring, insurance, healthcare, and payroll taxes.
2. Greater resources utilization for oversight of operational controls to mitigate risk and ensure customer satisfaction.
3. Enhance labor flexibility during high peak periods and business growth.
4. Ability to grow existing resources within the company or organization.

